



## **VeriWave Partners with Leading Italian Distributor**

*Delo Instruments to represent VeriWave in Italy*

PORTLAND, OR — October 19, 2005 — VeriWave, Inc., the leading provider of test systems for performance analysis of wireless local area network (WLAN) products, announced today that it has signed a distribution agreement with Delo Instruments to re-sell and support VeriWave's products in Italy.

"VeriWave's test equipment is a critical part of the development of wireless LAN equipment, as well as for those planning next generation wireless LAN IP networks," commented Claudio Baldi, Delo Instruments chief executive officer.

Delo Instruments, founded in 1981, markets and sells test solutions to the entire Italian market. Delo Instruments has seen continuous growth and over the years has achieved a solid reputation as a reliable and trustworthy concern, providing efficient pre & post-sale service, thanks to a highly qualified technical staff. Delo Instruments boasts an ISO 9001-2000 certified quality system. Delo Instruments presently covers all Italian regions with its own offices and agencies

"We are happy to have Delo Instruments join VeriWave in providing the leading WLAN test equipment to the Italian market," said Chris DeMonico, VeriWave's chief executive officer. "VeriWave continues to expand in the international markets, and thus we looked for the best coverage in Italy. Delo boasts a full-service organization that provides sales, and sales support to the entire Italian market. It has a track record of selling test equipment and establishing long-term relationships with telecommunications and data communications manufacturers, as well as service providers."

### **About VeriWave**

VeriWave is the leading provider of test systems for performance analysis of wireless local area network (WLAN) products. VeriWave's products are used by

equipment manufacturers to accurately analyze the performance of their products, as well as by carriers and enterprise users to make the right choice when selecting WLAN equipment for deployment in their networks. For more information about VeriWave, call (503) 473-8350, or go to [www.veriwave.com](http://www.veriwave.com).

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